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SKM HIGHLIGHTS

Issue #101

September 2015

www.skmaircon.com

S.K.M Air Conditioning LLC

*SKM is in
The
World's
Tallest
Twisted
Tower*

Also Inside

SKM Production Facility
in KSA Receives ISO
9001 Certification

SKM Participates in
Climate Control
Conference



A Word From The CEO to SKM Staff



Dear Colleagues,

As part of our corporate strategy which the new management has kicked off starting this year, we are taking a lot of parallel initiatives, action plans and investments across the organization to achieve our grown objectives. We are also improving on a lot of sectors internally within the company and externally. To give more of a new corporate culture flavor within the organization, one of these initiatives is the publishing of the first SKM Highlights. This will participate in more employee engagement, company insight and an add-on to our boosting marketing activities.

There has been a lot happening within the last 6 to 7 months at SKM from new employments, new panoramic office layouts, department reorganizations, Finance, legal and costing strength, new certifications, product standardization and optimization plans, production and quality improvement plans, HR policies, trainings and other activities which are all part of the strategic move to better, sustainable and growing work atmosphere.

We are also proud that this last month our revenues and deliveries in July was the highest in the history of the organization. That one month sales was alone 20% of the whole 2014 annual revenue. This only tells us that SKM has no limits in what it can achieve and it will only achieve that with your team work and dedication. We all have one goal and as we mentioned before: "One team, one dream".

Let's all work to achieve our SKM corporate objectives together hand in hand. Be sure that SKM wishes its employees all the best and we are always open for suggestions and proposals for a better life at SKM...

Abdul Karim Al Saleh

SKM Testing Lab Obtains AHRI Certification

SKM has received Air-Conditioning, Heating and Refrigeration Institute (AHRI) approval for its testing facility to test air-cooled water chilling systems as per AHRI 550/590. SKM is one of the few manufacturers in the world which have an AHRI certified testing lab up to 385TR capacity. SKM testing lab is also used as a Research and Development Center, And also for 3rd party test.



SKM Obtains AHRI Certification for its new Fan coil series with EC motors

“SKM has received Air -Conditioning, Heating and Refrigeration Institute (AHRI) certification for its Fan coil units. Hi-Static fan coil product range is certified in accordance with AHRI-440. SKM is one of the few manufacturers in the World which has an AHRI 440 certified Fan coil units for both Standard and District cooling applications. SKM has recently launched a new Fan coil series with EC motors and it is also certified by AHRI-440 standards.”



youtube.com/marketingskm



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SKM Production Facility in KSA Receives ISO 9001 Certification

SKM is pleased to announce that it has been awarded the coveted ISO 9001 Quality Management Systems certification from the International Organization for Standardization. The award certifies all aspects of SKM Saudi Factory's business, with specific procedures set in place to evaluate and improve the company's key processes, ensuring that customers continue to receive unparalleled quality and products.

This ISO certification is an extension of SKM's commitment to Total Customer Satisfaction, as SKM strives to standardize its regional operations across all of its production facilities. SKM's Sharjah production facility is also ISO 9001, ISO 14001 and OHSAS 18001 certified and now with Saudi factory being ISO 9001 certified, this will help SKM provide a more consistent experience to its global customer base. The certification signifies that SKM has implemented an integrative management system that complies with the ISO standards, and it defines SKM as a company focused on excellence in management policies, operational processes and continuous quality improvement."



SKM Launches New Domain for its Website

SKM announced the launch of its new domain for its website, with improved functionality and usability. The new domain, launched August 1, 2015, found at www.skmaircon.com, brings visitors up to date information on the Company's products, latest events and careers. Now various information from its website can be pulled up and downloaded even faster. This change has been made in lines with SKM's expansion plans and recent IT infrastructure upgrade. SKM website is already mobile optimized to provide its clients convenience of accessing the website on the go.



KINETIC Kuwait, Conference and Exhibition 2015

SKM participated in KINETIC Kuwait, conference and exhibition held at Radisson Blu Kuwait on 12th April 2015, organized by Kuwait Engineers Forum (KEF) which is an Association of Engineers working in Kuwait.

The event focused on sustainable development through efficient management of Energy and Environment and provide the platform for talks by experts from Oil & Gas Sector, Conventional & Renewable Energy Sectors, Infrastructure Development Sector, Governmental Bodies and various other Industries.

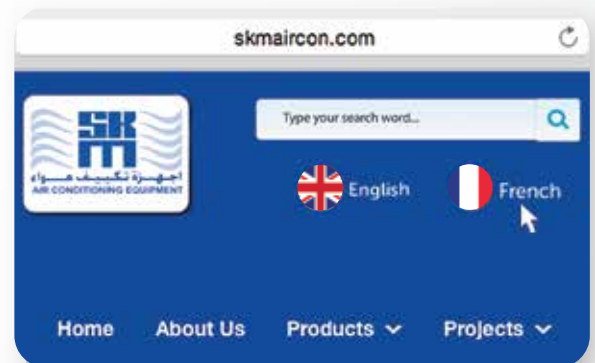


H.E. Dr. Ali Saleh Al-Omar, Minister of Oil and Minister of State for National Assembly Affairs State of Kuwait, visits SKM stand.



SKM Launches French Version of its Website

SKM announced the launch of French version of its website on August 1, 2015, and it will help SKM to serve its clients better in North Africa especially Algeria where SKM already has its regional office and has supplied equipment to many mega projects like Douera Mother Care Hospital, Tizi Ouzou Hospital and Biskra SPP Project Algeria . After logging on www.skmaicon.com visitors can choose between English and French version of the website or they can directly browse the link: www.skmaicon.com/fr



Tanzania Buildex Exhibition 2015

SKM participated in Tanzania Buildex 2015 held from 29th to 31st January 2015 in the capital city, Dar Es Salaam. SKM has provided air cooled chillers, fan coil units, packaged units and decorative split units to many projects in Tanzania including factories, residential apartments and hotels like Hotel White Sands and Sea Cliff Resort & Spa.

Buildex 2015 attracts visitors from all over East & Central Africa while exhibitors participate from over 20 countries. Visitors from the African countries include Kenya, Sudan, Ethiopia, Mozambique & Zaire, Nigeria, Egypt & South Africa.



SKM Project in Tanzania



SKM Team at the Exhibition

Nigeria Buildmacex Exhibition 2015

SKM participated in Buildmacex 2015 held at Eko Convention Center in Lagos from 3rd to 5th February 2015.



SKM Team at the Exhibition



SKM Team talking to local media in Lagos.

SKM Participates in Climate Control Conference

SKM sponsored and participated in climate control conference Dubai held at Meydan Hotel on 15th and 16th June 2015.



Mr. Burhan (Director Engineering & R&D)
 talking about IEQ & Hygienic Air Handling
 Units



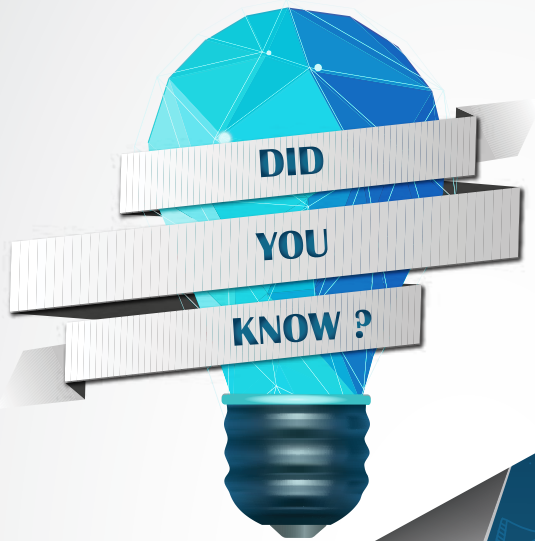
SKM Directors (from left to right) Mr. Fady
 Nassar, Mr. Burhan Jaber, Mr. Asim Hashmi,
 Mr. Ahmed Fahmy, Mr. Ahmed Fouda.



Mr. Asim Hashmi (Sales Director - Applied)
 talking about local manufacturing in the UAE.



SKM Sales Team at C3 Exhibition.



DO YOU KNOW WHICH IS THE TALLEST TWISTED TOWER IN THE WORLD?

It's Cayan Tower, known as Infinity Tower prior to its inauguration, is a 306 metres (1,004 ft), 73 story skyscraper in Dubai, United Arab Emirates. Upon its opening on 10 June 2013, the tower has become world's tallest high rise building with a twist of 90 degrees. The rooms of the tower are designed in such a way that it wouldn't be affected by direct sunlight due to titanium metal panels on cast-in-place concrete columns aided with repetitive staggered screen panels to stop penetrating sunlight from disturbing the residents of the unit and all the airside equipment installed in it, is from SKM Air Conditioning.



Recent Major Projects Awarded to SKM



AKOYA

SKM Air Conditioning LLC has been awarded a contract worth over 12 Million AED, by DAMAC Properties, to supply Air Handling Units, Air Cooled Condensing Units and Fan Coil Units for Akoya project in Dubai.

UMM WU'AL PHOSPHATE

SKM Air Conditioning LLC has been awarded a contract worth over \$1.62 Million, by Hanwha Engineering & Construction (HENC), to supply Rooftop Packaged Units, Air Handling Units and Air Cooled Condensing Units for the Umm Wu'al Phosphate (PAP) project in Kingdom of Saudi Arabia.



ZADCO

SKM has been awarded UZ750K project with value of over 235 Million AED. SKM Supplied hazardous areas certified equipment and safe area Air Handling Units, Air Cooled Condensing Units & Packaged Units.

SMALL BOAT HARBOR

The "Small Boat Harbours" Project located South of Kuwait City. CLI is engaged in an ACCROPODE™ II sub-license contract with associated technical support with the Turkish company STFA who has been awarded the construction contract by the Kuwait Oil Company. SKM is providing air conditioning solution for this project.



Recent Major Projects Awarded to SKM



SCHOOLS AT UM AL SANEEN

SKM has been awarded various school projects at Um Al Saneen by PWA Ashghal in Qatar to provide packaged units.

AMMROC

“SKM Air Conditioning has been awarded the contract Worth over 1.2 Million USD for AMMROC Project (Advance Military Maintenance Repair Overhaul Center) in Al Ain Supplying 102 MAH Air handling Units and 867 Fan Coil Units .”

(AMMROC project is one of the largest dedicated Military , Maintenance , Repair & Overhaul Centers in the world)



AL RUWAIS HOUSING

“SKM Air Conditioning has been awarded a contract Worth over 20 Million AED for 600 Villas at Ruwais Housing complex by ADNOC. Supplying DX Air handling units and air cooled condensing units with heat recovery system.”

SKM Staff Iftar Party

SKM hosted an iftar dinner for all its staff at Radisson Blu hotel Sharjah on 12th of July 2015 to celebrate the spirit of the Holy month of Ramadan.



Mr. Ahmed Fahmy, CFO



Mr. Mohammad Al Beshara
 Development Director.

SKM Employees at Iftar Dinner.



SKM Dispatch team with the Senior Management, celebrating the highest achievement in SKM history July 2015



For any feedback / suggestions
 Please write to us at :
newsletter.skm@skmaircon.com



Celebrating over 40 years of excellence, SKM Air Conditioning is a premier name in the air conditioning industry and one of the leading manufacturers of HVAC equipment. SKM offers superior quality HVAC products that are certified by globally recognized bodies like Eurovent, AHRI, TÜV and UL. It has provided solutions for many prestigious projects across the region, justifying the slogan “you name it.. we cool it”



Ducted Split Units



Chillers



Fan Coil Units



Swimpool Units



Packaged Units



Air Handling Units



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